

UK Sales Representative / Sales Support Engineer

Isothermal Technology Ltd is the world's leading supplier of temperature calibration equipment and is looking to recruit a Sales Support Engineer to support our business in the UK. The company has received the Queen's Award for Enterprise in the Innovation category and is recognised by the UK government as an Export Champion.

This is a unique opportunity to join a successful company widely acknowledged as the best in their field. The role of the UK Sales Support Engineer is primarily based in our Southport Office with frequent travel to customer sites, approximately 50% travel / 50% in the office.

Office Role

- Responding to quote requests from UK customers
- Providing technical support and advice to customers who contact Isotech.
- Quote follow up and CRM maintenance.
- Planning customer / new enquiry site visits.
- Lead generation.
- 80% existing accounts / 20% new accounts

Field Based

- Visiting potential new customers to understand their application, demonstrate Isotech products and provide technical advice.
- Demonstrations of Isotech products
- Visiting existing Isotech customers in a planned manner to ensure that they are happy with their equipment, help with any issues and advise on new products / upgrades / support as necessary.
- Attending shows and conferences as required through the year.
- Occasional collection and delivery of instruments when there is a commercial need.

Candidate Requirements

- Experience of temperature calibration is preferred but full training will be provided to the right candidate.
- Able to commute to the Isotech office in Southport.
- Engineering background. HNC / Level 4 / Degree Level covering electrical / electronic principles preferred.
- Able to travel throughout the UK c50% of the time with overnight stays.
- Able to lift / carry and load Isotech products up to 20Kg
- Full driving licence
- MS Office proficiency
- Experience in CRM's is preferred.

How to Apply

Competitive Salary Based on experience

Please send a letter of application and your CV to careers@isotech.co.uk